

Sliding Scale Pricing

Harmonic Movement Contemporary Dance

Harmonic Movement is built on the belief that everyone has a right to participate in the arts as a means of creative expression. A sliding scale is one of the ways that belief shows up in practice: instead of a single fixed price, you choose the rate that reflects your own financial reality right now, no explanation required. This approach is inspired by the Green Bottle sliding-scale framework, a model developed by Alexis J. Cunningfolk of Worts & Cunning to help people navigate pricing without shame or guesswork.

Below are three tiers for the drop-in class rate. Any amount between tiers is always welcome. These prices reflect where Harmonic Movement is in its first year: they may shift over time as the class grows and more is learned about what it truly costs to run.

BELONGING

\$12 / class

The class at a price that makes room for you.

Choose this tier if the class fee is a real factor in whether you can attend: money is tight some months, fitting a class into your budget is a stretch, or dance simply hasn't felt affordable. This is not a lesser way to join Harmonic Movement. Everyone in the room, at every tier, belongs here in exactly the same way.

SUSTAINING

\$18 / class

The place most dancers will land.

This is the tier most people will choose: you can fit a weekly class into your budget without much strain, even without a lot of room to spare. This price is aligned with what similar adult dance classes cost around Portland, and it covers the true, direct cost of running this class: studio rental and Lauren's time.

SUPPORTING

\$25 / class

Paying it forward for someone else.

Choose this tier if class fees are a comfortable part of your budget and you have room to give a little more. The difference between this and Sustaining goes directly toward keeping the Belonging tier available to others, and over time, toward compensating Lauren more fully for her expertise and preparation.

A note on choosing

There's no form to fill out and no proof required. Sit with the three descriptions above, notice which one sounds most like your own financial life right now, and choose that one. You're also welcome to land anywhere between the listed prices if that fits better. Your tier can change at any time, class to class, as your circumstances change.

Harmonic Movement's sliding-scale approach draws on the Green Bottle framework created by Alexis J. Cunningfolk of Worts & Cunning (wortsandcunning.com). Pricing shown here reflects year-one rates for Harmonic Movement Contemporary Dance and will be revisited as the class grows.